
SUSTAINABLE LEADERSHIP, ORGANIZATIONAL TRUST ON JOB SATISFACTION: EMPIRICAL EVIDENCE FROM HIGHER EDUCATION INSTITUTIONS IN SYRIA

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Abstract. This research develops a theoretical model of sustainable leadership, organizational trust and satisfaction at work in higher education environment in Syria. The model assesses staff perception of outstanding leadership behaviors and examines its relationship with perceived organizational trust in the field of higher education institutions in Syria. This research examines a conceptual framework identifying outstanding leadership styles and behaviors which are associated with sustainable leadership, organisational trust identified by members' trust in their co-workers, and job satisfaction at an institutional level. The research methodology applied in this research develops a quantitative approach through application of questionnaire survey. To measure the dimensionality of scale factors an exploratory factor analysis is conducted. Reliability analysis is performed, Cronbach alpha test indicates that the research scales are internally consistent. The sample of the study employed a convenience sample from higher education institutions. The managerial implication of the research study recommends application and adoption of sustainable leadership behaviors among functional, mid and senior levels of managers and academics in management positions in higher education institutions. The limitation of research is mainly indicated in the sample size and measurement scales of sustainable leadership, organizational trust and job satisfaction.

Keywords: sustainability, sustainable leadership, organisational trust, job satisfaction, higher education institution, exploratory factor analysis.

JEL Classification: M100, M140.

1. Introduction

Sustainable leadership aspects in higher education institution is becoming a very actual research topic of investigation that requires comprehensive examination. The need for institution leaders is increasingly growing in higher education environment which is

becoming transnational, global, virtual, and boundary-less. Syria is having been going through years of crisis and war that has torn the nation and reflected massive destruction and devastation. A considerable number of talented Syrian individuals left the country seeking better standards of living and secure environment. The prevalent organisational settings in higher education institutions in Syria could be strongly associated with bureaucratic approaches which enforce uniformity, accountability and Machiavellian style of management. The predominant styles of management overlook contemporary behavioral management approaches which would tend to emphasize teambuilding, people empowerment, collaboration and emphasis on outstanding performance. The need for establishing a model of leadership behaviors and styles exercised on institutional levels becomes evident. There is requirement for contemporary management and leadership styles which could sustain time, place, geography, and the environment becomes evident.

This research develops a theoretical framework examining the effect sustainable leadership and organisational trust, on university staff satisfaction at work. In order to achieve the purpose such methods as the analysis of the scientific literature, questionnaire survey, exploratory factor analysis and application of the theoretical model are employed.

The model builds on two independent variables including sustainable leadership and trust among co-workers, and an outcome variable namely university staff satisfaction at work. The model predicts that sustainable leadership behaviors and organisational trust will cause a positive effect on satisfaction of faculty and university staff at work.

2. Theoretical aspects of sustainable leadership, organisational trust and job satisfaction

In order to examine the sustainable leadership in education term, it is important to analyse such concepts as sustainability, sustainable leadership, trust in organisations and job satisfaction.

Discourse about sustainability started by Brundtland Commission of the United Nations, which identified three main components of sustainable development: economic, social and environmental (Brundtland 1987). The Brundtland point of view of sustainability caused a lot of scientific discussions related with the responsibilities of business, economic, legal and also ethical responsibilities (Wilkinson *et al.* 2001; Rodriguez *et al.* 2002; Wirtenberg *et al.* 2007; Bottery *et al.* 2008; Harris, Twomey 2008; Székely, Knirsch 2009; Ameer, Othman 2012; Bottery 2012; Ehnert, Harry 2012; Kramar 2014; McCann, Sweet 2014). According to scientists, sustainability is related to development of society, with balance between economic, social and ecological aspects, quality of products or services, creation of value for all the organisation's stakeholders, economic growth and ethical business practices.

Sustainable leadership is a new concept in leadership approaches in organisational aspects (Avery 2005; Robèrt 2007; Székely, Knirsch 2009; Avery, Bergsteiner 2011; McCann, Holt 2011, 2012; McCarten 2011; Jing 2012; Schaltegger *et al.* 2012; Kantabutra, Rungruang 2013; Kramar 2014; McCann, Sweet 2014; Dalati *et al.* 2016; Evans, Sinclair 2016; Suriyankietkaew, Avery 2014, 2016). Based on scientific research results, sustainable leadership involve ethical, social, and responsible business aspects, stakeholders value orientation, corporate responsibility and etc. The idea of a sustainable leadership strategy related to the development of organisation competencies that can help to create better value for stakeholders.

According to Suriyankietkaew, Avery (2016) sustainable leadership integrates leadership and management practices and values such as competitive and motivated staff and team orientation, trust, strategic planning, vision, ethical behavior, financial independence, environmental and social responsibility, ethical behavior, culture, knowledge management aspects as knowledge sharing, innovation, quality and etc. (Suriyankietkaew, Avery 2016).

Sustainable leadership concept in education were analysed by scientists as Hargreaves, Fink (2004), Hoyle, Wallace (2005), Bottery (Botery *et al.* 2008; Botery 2012), Morrison (2010), Lambert (2012) and others. According to Lambert (2012) sustainable leadership in education sector is its infancy (Lambert 2012).

Hargreaves, Fink (2004) developed a model of sustainable leadership in education sector particularly primary, secondary and post-secondary. The model is comprised of seven dimensions including such aspects as: length, depth, justice, breadth, resourcefulness, diversity and conservation (Hargreaves, Fink 2004).

Lambert (2012) conducted a framework of sustainable leadership in education sector, which consists of six factors, including building human capacity, strategy, and partnership, developing long term goals from short term objectives, building diversified workplace and learned lessons.

The prior literature indicates a significant relationship between leadership and organisational trust (Joseph, Winston 2005; Sendjaya, Pekerti 2010; Rezaei *et al.* 2012; Erkutlu, Chafra 2013; Chan, Mak 2014). Leader's quality, transparency, resilience and optimism has a significant effect on perceived trust in leader (Norman *et al.* 2010).

Gillespie and Mann (2004) investigate relationship between leadership behaviours (transformational, transactional and consultative) and organisational members trust in their leader in research teams. The results of the study underline that trust is strongly correlated with leader's effectiveness (Gillespie, Mann 2004).

A study by Joseph, Winston (2005) analysed the relationship between employee perception of servant leadership, leader trust and organisational trust. Results of the study indicates that organisations who are believed to be servant oriented demonstrated superior standards of leader and organisational trust (Joseph, Winston 2005).

There are considerable scientific research results reporting relationship between effective leadership and job satisfaction in organisational aspect (Lok, Crawford 1999, 2004; Sancar 2009; Braun *et al.* 2013).

Previous studies investigated the association between managerial leadership behaviors and styles and job satisfaction (Kythreotis *et al.* 2010; Aydin *et al.* 2012, 2013; Alonderienne, Majauskaite 2016). Alonderienne and Majauskaite (2016) examined the effect of leadership styles on work satisfaction of staff in higher education institutions in Lithuania through applying quantitative approach and the design of a survey questionnaire. The sample of the study comprised 72 members and 10 supervisors from Lithuanian universities. The findings of the empirical research specified and shown significant and positive impact of leadership styles on job satisfaction of staff, indicating that servant leadership style has the highest level of positive impact on job satisfaction, while autocratic leadership style has the lowest impact.

3. Conceptual model of sustainable leadership, organizational trust and job satisfaction in Higher Education

Higher Education environment in Syria could be characterized by an old paradigm with bureaucratic structures, cultures and systems which employs traditional methodologies which emphasises uniformity, control and top – down management approaches. The organisational cultures in higher education institutions in Syria are also characterised by ineffective emphasis on individual performance and excellence; limited partnership with international partner institutions, and a volatile economical environment, caused by a crisis in Syria since 2011. Taking into consideration the above-mentioned situation in Syria, a conceptual structure of sustainable leadership and organizational trust and job satisfaction is composed (Dalati 2016).

The first component of the theoretical model scrutinizes the construct of sustainable leadership in higher education institutions in Syria. The construct of sustainable leadership in higher education is based on prior research studies and theoretical frameworks on effective leadership in organisational aspects (Tichy, Devanna 1986; Conger, Kanungo 1998; Conger 1999; Bennis, Biederman 2009; Mittal, Dorfman 2012).

Sustainable leadership is defined as an outstanding leadership style which comprised of effective leadership dimensions and behaviors. Sustainable leadership comprises the quality of vision in organisational approach. Sustainable leaders in higher education develop organisational vision which represents a sense of purpose and values shared both by leader and followers in the institution. Sustainable leadership reflects leader's ability to communicate effectively and exercise persuasive approaches demonstrating clear goals and objectives. Sustainable leadership reflects capacity of establishing trust and transcending self-interest for the sake of group and organisation interest. It also advocates personal integrity and, sensitivity to stakeholder's interest, rights and ownerships including larger society. Sustainable leadership reflect capacity and skills of building

teams, and social collective identity for followers. Sustainable leadership reflects leader's capability to inspire followers and built a motivated workforce by demonstrating outstanding levels of effort and energy.

The second component in the theoretical model examines the construct of organisational trust in higher education environment in Syria. Organisational trust is developed based on prior theoretical and empirical studies mainly (Cook, Wall 1980). Trust is conceptualised as individual intention to have good intent and have assurance in the actions and behaviour of others; where trust is the main factor in the long-term stability of the organisation and the wellbeing of its members.

The third component examines the construct of job satisfaction at higher education environment. Job satisfaction is developed based on prior studies examining intrinsic and extrinsic factors related to satisfaction at work (Warr *et al.* 1979). The theoretical model examines the effect of sustainable leadership and organisational trust among co-workers, on job satisfaction for Syrian university staff. Sustainable leadership is manipulated as the first independent variable this model. Organisational trust among co-workers is manipulated as the second independent variable. Job satisfaction is examined as the outcome variable in this model (Fig. 1).

Research hypotheses relating to sustainable leadership and organizational trust on job satisfaction are formulated:

H1: Sustainable leadership has a positive effect on staff job satisfaction at higher education institutions in Syria.

H2: Organisational trust has positive effect on staff job satisfaction at higher education institutions in Syria.

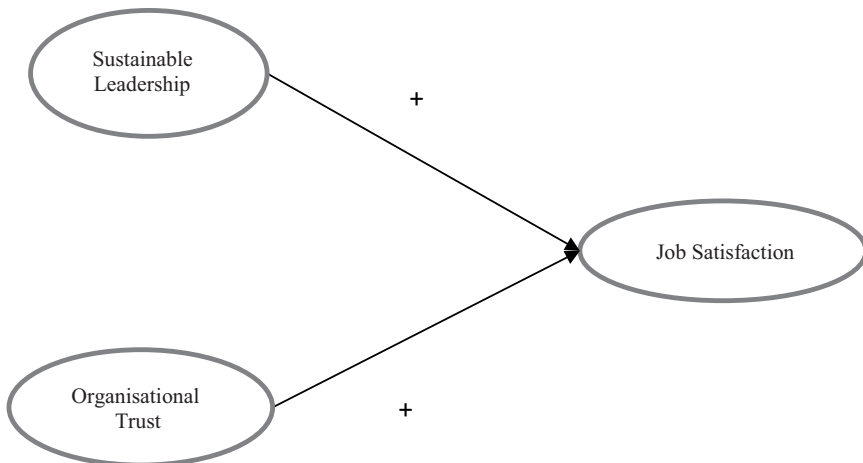


Fig. 1. Model of sustainable leadership and organizational trust in higher education (source: created by the authors)

4. Research methodology

The research for empirical testing of sustainable leadership, organisational trust and job satisfaction model employs quantitative approaches. Primary data is collected through self-administered questionnaire. The subject of study examined is academic and administrative staff at the target institutions under investigation. The total number of observations in this research comprise 73 cases.

Sustainable leadership behaviors questionnaire is developed based on previous leadership research (Conger, Kanungo 1998; Strange, Mumford 2002; Kouzes, Posner 2012; Mittal, Dorfman 2012). Dalati (2015) examined, in a previous study the prior research and developed the final scale of managerial leadership. Sustainable leadership scale consists of 10 questions assessing perceived sustainable leadership behaviours. Sustainable leadership is developed as a composite construct.

Organisational trust scale was presented by scholars Cook and Wall (1980). The measure encompasses 12 item measuring faith in intentions and confidence in action in both peers and management. The scale was developed in Great Britain and its design is targeting blue-collar workers. The organizational trust scale developed by Cook and Wall was originally developed as a multi-dimensional construct by two dimensions. In this research, it is developed as a composite scale measuring members' organizational trust in their co-workers.

The job satisfaction scale was developed by Warr *et al.* (1979). The instrument consists of 16 items and contains sub-scales to measure intrinsic and extrinsic features of job. The last item (item 16) measures overall job satisfaction.

Developing a research instrument must consider different research respects (Cooper, Schindler 2014). Five points Likert scale is employed in the questionnaire. The instrument is designed to examine participants' perception of statements constructed in the questionnaire. Likert scale has advantages including simplicity and reliability (Cooper, Schindler 2014).

Translation from English to Arabic and backwards is performed. It is advisable to perform back translation when the scale is developed in different languages (Brislin 1970). The original scale for organisational trust developed by Cook and Wall (1980) follows a 7-points Likert scale. A preliminary investigation was constructed to test the validity of instrument as it is applied in a different cultural environment representing different language. The results of the pilot test recommended that the 7-point scale is to be adjusted to 5 five points, as the translation of the responses were not clearly understood in Arabic. The scale for organisational trust was modified from 7 to 5 points Likert scale. The research on measurement and scaling indicates that 5 and 7 points scales make little difference. An analysis of variance could be applied comparing samples applying 5 and 7 points scale and comparing frequency distribution of responses between two sample groups of 5 and 7 points of Likert scale.

Convenience sampling strategy is selected. The research unit of analysis was academic and administrative staff. The data is collected from mainly two target universities operating in Damascus. Few respondents who are employed as part time academics at the first private sector institution are fulltime academic staff at a public university in Syria. They were included in the sample as part time staff of the private higher education institution. The data was collected in 2016 through paper and pencil questionnaire technique. The total sample size is 73 cases.

5. Results and discussion

To explore sustainable leadership, organizational trust and job satisfaction dimensionality in higher education environment in Syria, an exploratory factor analysis is conducted, which produced three factors with an Eigen value and factor loading which exceeded 1 and 0.30. The first factor indicates sustainable leadership behaviors as a composite construct which comprises 10 items (Table 1). The second factor represent organizational trust as composite construct representing members' trust in co-workers, which comprises 6 items. The third factor indicates job satisfaction as a composite construct which comprises 5 items. Originally the organizational trust scale was developed by Cook and Wall (1980) indicating two factors construct measuring faith of the intention and confidence of action of management and peers. The exploratory factor analysis combined both factors in composite factor producing a new factor which was defined as organisational trust among co-workers. Also, originally the job satisfaction scale was developed by Warr *et al.* (1979). The instrument consists of 16 items and contains sub-scales to measure intrinsic and extrinsic features of job and a final item measuring overall job satisfaction. The exploratory factor analysis combined both items from intrinsic and extrinsic features of job satisfaction in a composite factor producing a new factor which was defined as job satisfaction.

Reliability analysis of the scale is performed through the application of Cronbach Alpha test. The test inspects if the items in the scale measure the same construct (Tavakol, Dennick 2011). Reliability test ranges from acceptable to optimal levels from 60 to .93 (Table 2).

Normality tests are performed before statistical tests are performed in this research study. Shapiro Wilk test shows that data is normally distributed for sustainable leadership $df(63) = .974$, $P > .05$, and visual inspection of histogram, normal Q-Q plot, with skewness of $-.130$ (SE = .302), and kurtosis of $-.486$ (SE = .595). Shapiro Wilk test indicates that data is approximately normally distributed for organisational trust $df(63) = .970$, $P > .05$, and visual inspection of histogram, normal Q-Q plots, with skewness of $-.271$ (SE = .303), and kurtosis of $.084$ (SE = .595). Shapiro Wilk test indicates that the data is normally distributed for job satisfaction $df(63) = .980$, $P > .05$, and visual inspection of histogram, normal Q-Q plot, with skewness of $.034$ (SE = .302), and kurtosis of $-.069$ (SE = 595).

Table 1. Exploratory factor analysis (n 73) (source: created by the authors)

Factors	Exploratory factor analysis		
	Eigen value	% of variance	Factor loading
Factor 1: Sustainable leadership	7.420	35.334	
1. Has good comprehension and listens carefully to what people are saying			.855
2. Has the awareness of team members' cultural backgrounds and values			.836
3. Keeps all channels opened and informs the team about decisions made			.830
4. Is aware of any organisational factors that may impair organisational goals			.797
5. Works jointly with others			.789
6. Has the ability to interpret and use the knowledge of the sector trends			.789
7. Deserves trust and is believed to keep their word			.781
8. Has the ability to set future oriented tasks and goals			.771
9. Has a vision of future for the organisation			.739
10. Works towards one collective team identity			.716
Factor 2: Organisational trust	3.681	17.529	
1. I can trust the people I work with to lend me a hand if I needed it			.830
2. I have full confidence in the skills of my workmates			.819
3. Most of my fellow workers would get on with their work if team and group leaders were not around			.804
4. I can rely on other workers not to make my job more difficult by careless work			.788
5. Most of my workmates can be relied upon to do as they say they will do			.756
6. If I got into difficulty at work I know my workmates would try and help me out			.748
Factor 3: Job satisfaction	1.742	8.295	
1. The amount of variety in your job			.725
2. Your hours of work			.661
3. The freedom chooses your own method of working to			.623
4. The amount of responsibility you are given			.582
5. Your opportunity to use your abilities			.532
Extraction method: principal component analysis, rotation method: Varimax with Kaiser normalization. Rotation converged in 5 iterations.			

Table 2. Cronbach Alpha test (n 73) (source: created by the authors)

Research variables	Number of items	Cronbach Alpha (α)
Sustainable leadership	10	.93
Organisational trust	6	.89
Job satisfaction	5	.60

To explore the effect of sustainable leadership and organisational trust on job satisfaction on the sample of the research study, a linear regression analysis is performed. Sustainable leadership and organisational trust are manipulated as predictor variables of the study. Job satisfaction is treated as outcome variable. The stepwise regression analysis produced two models.

In the first model the regression analysis shows a significant relationship between organisational trust and university staff job satisfaction, where multiple regression analysis produces a standardized beta .363, $p = .003$, accounting for 11.7% of the variability in job satisfaction. The regression analysis confirms organisational trust is predictor of job satisfaction.

In the second model the regression analysis indicates that organisational trust is a significant predictor of job satisfaction, where multiple regression produced a standardized beta of .279, $p = .026$. In the second model the regression analysis indicates that sustainable leadership is a predictor of job satisfaction where multiple regression model produced a standardized beta of .271, $p = .030$. Over all organisational trust and sustainable leadership accounted for 17.1% of the variability in job satisfaction.

The results of regression analysis support the first and second hypotheses confirming organisational trust and sustainable leadership are predictors of job satisfaction among academic and administrative staff in higher education institutions examined in this research (Fig. 2). Table 3 illustrates the results for regression analysis.

The main objective of this research is to analyse the relation between sustainable leadership and staff members' trust in co-workers in the context of higher education institutions in Syria. The constructs of the study are developed for this research study. Sustainable leadership is developed as a composite construct which contains 10 items

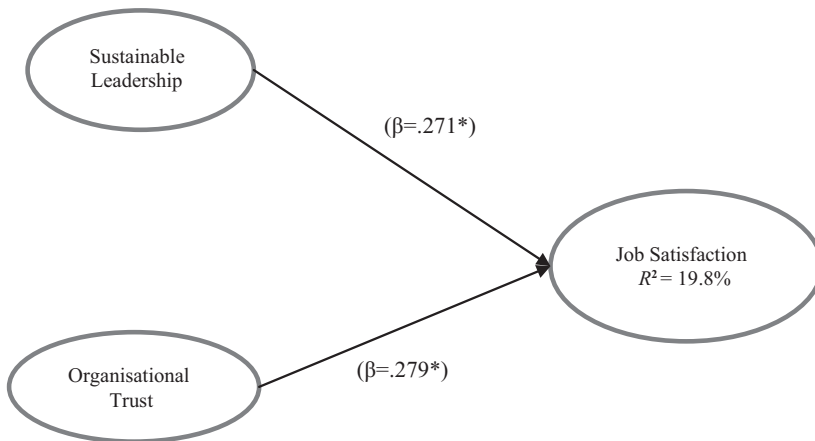


Fig. 2. Regression model of sustainable leadership, organisational trust and job satisfaction (Significant at: * p , 0.05, $n = 73$) (source: created by the authors)

Table 3. Multiple regression analysis results of sustainable leadership and organisational trust to job satisfaction (source: created by the authors)

Variable	B	BSE	β	t	Sig
The first model					
Constant	2.162	.502		4.310	.000
Organisational trust	.395	.130	.363	3.039	.003
The second model					
Constant	1.417	.590		2.400	.019
Organisational trust	.303	.133	.279	2.289	.026
Sustainable leadership	.283	.127	.271	2.224	.030

Note: for the first model, Multiple R = .36, $R^2 = .131$, Adjusted $R^2 = .117$
 For the second model, Multiple R = .445, $R^2 = .198$, Adjusted $R^2 = .171$

measuring perceived leadership behaviors which are examined and defined as sustainable leadership behaviors. Sustainable leadership comprises a set of behaviors, abilities and skills which are examined as outstanding and effective. Sustainable leadership emphasize behaviors and abilities including having vision of future for organization, being performance oriented, being communicative, collaborative, team oriented and above all ethical are behaviors and abilities associated with the term sustainable leadership. Organizational trust is examined in the context of perceived trust in co-workers including considering workmates as helpful, supportive, and reliable and having faith and confidence in the skills of co-workers.

The research study emphasizes on the importance of sustainable leadership and co-workers trust and its effect on job satisfaction at faculty and university levels. Sustainable leader in higher education institutions is expected to apply a positive association with co-worker’s trust.

The research study provides contribution to the sustainable leadership behaviors in higher education environment, by examining the effects of sustainable leadership of organizational trust.

6. Conclusions

This research investigated the relationship and effect of sustainable leadership behaviors on organizational trust in co-workers in higher education in Syria. The empirical testing of the model finds support for the hypotheses signifying an effect of sustainable leadership and staff members’ organisational trust on job satisfaction.

The research study develops specific leadership behaviors which are defined as sustainable leadership behaviors. The research study emphasizes that behaviors and abilities including the state of being visionary, communicative, collaborative, team oriented, inspirational and ethical are strongly advised to be practiced, fostered and adapted among managers and educational leaders in higher education environment.

The first limitation in this research study is related to sample size. The lack of adequate sample size is a limitation for research analysis and results. Whereas many early recommendations focused on the importance of absolute sample size, later research studies focused on the number of cases per variable (N/p) and recommendations range from 3:1–6:1 (Winter *et al.* 2009). Conducting an EFA with sample less than 100 requires cautiousness, and the results could not be robustly generalised. Obtaining an adequate sample size requires persistent process of data collection.

Another limitation of research could be caused by the instrument. Questionnaires are efficient and require less financial cost and time. However, response bias is to be considered as one the disadvantages of this method. The third limitation is related to the scales of research study. There is a requirement to further improve the scales to produce a multi- dimensional scale of sustainable leadership and organisational trust.

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